

SELLING INFORMATION

MIDWEST MOUNTAINEERING SPRING EXPO

2018 CANOE / KAYAK / PADDLEBOARD AUCTION

You may drop off your canoe, kayak or paddleboard starting at 7 am on April 28, 2018. Boats are generally sold in the order they arrive. Volunteers will assist you in unloading and carrying your boat.

We encourage Sellers to obtain a Contract and Bill of Sale on line at www.auctionmn.com and fill them out before arriving at the auction, but we will have forms at the auction also. Please write legibly. We will provide the Bill of Sale to the Buyer upon payment and destroy it if your boat does not sell.

We will also give you a numbered lot sticker that you should place on the bow of your boat. If you have a Reserve, we will also give you a reserve sticker that you should also stick on the bow of your boat. The auction staff will also write your boat's lot number on your contract.

There will also be a numbered business card on your contract. Our staff person will remove that and write your boat's lot number on the back of the business card. You should keep the business card to show to the cashier when you pick up your check for your boat.

If you brought a Registration Card please sign it and place it in a baggy and tape it to the boat. If you are not the registered owner, we cannot sell the boat unless you have a Registration card signed by the registered owner.

After your boat has been checked in and your Contract and Bill of Sale are filled out, you then take your contract to the check-in data entry clerk who will enter your information into our computer system. Please have your driver's license out for scanning.

This will complete the Check-In process

RESERVES

We recommend that you do not place a reserve on your canoe or boat. There have been a number of times when sellers have lost a sale that they really would have liked to make because their reserve was set too high. If you still decide to place a reserve on your



7140 Old Viking Blvd. NW

Nowthen, MN 55303-9734

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Website: www.auctionmn.com

boat, ask yourself this question: “Would I sell the boat for \$25 less?” If so, you should lower your reserve until you would walk away from any bid that is \$25 less than your stated amount. If your reserve is not met, the auctioneer will likely ask if you are present when your boat is being sold and ask you if you are willing to accept a lower offer.

There is also a \$20 reserve fee for each boat that has a reserve. This is paid in cash or by check when you fill out your Consignment Contract. We will keep the \$20 fee if your boat does not sell. If your boat does sell, we will refund this fee to you.

If you set a reserve for your boat and it does not sell and you do not remain at the auction, we will make an effort to call you at the end of the auction to inform you that your boat did not sell. We cannot guarantee that we will be successful in our attempt to reach you and we take no responsibility for any boat left on the premises.

If your boat does not sell, you will be able to load your boat and remove it from the auction site right away. We will attach a pink “No-Sale” ribbon to indicate to the Minnesota Rover volunteers that you are removing a boat that did not sell. You may be asked by the Rovers to identify yourself with your driver’s license to confirm that the boat belongs to you.

PAYMENT

We will pay you for your sold boat shortly after the Buyer pays us. Payment will be made by an AAA Auction business check. There will be a list of the auction results available for you to review at the table used by the auctioneer’s clerk.

If you would like to be paid at the auction, please see the cashier under the white canopy. Show the cashier your driver’s license and the business card with your seller number. She will then issue you a check for the sale proceeds less a commission of 15%. If you had a reserve on your boat, she will refund your \$20 reserve fee at that time also.

If you are not paid at the auction we will mail you a check during the next week. We will post the sale information for each boat on our website at www.auctionmn.com. You are also welcome to call us at (763) 421-3044 on Monday morning and we will be happy to inform you regarding the sale price of your boat.



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